Final version of the Minutes approved by the Board on March 2, 2013.

Palo Alto - Mountain View Chapter of the Barbershop Harmony Society

Minutes of the Board of Directors' Monthly Meeting, 10:00 AM on February 2, 2013 at John Hinkle's office, 2007 West Hedding St., San Jose, CA.

Attendance:

President Chuck Mollett, Secretary Bill Faught, Treasurer Dave Morley, Marketing VP Nigel Endersby, Music VP Terry Moore, Member-at-Large Mark Torrence, Member-at-Large Jim Sherman, Chapter Member Jordan Makower, Music Director Steve Sammonds.

The meeting was called to order by the President at 10:02 AM.

Approval of the Minutes

Minutes from the previous board meeting on January 5, 2013 were approved without change.

Reports

Treasurer's Report

Valentine income is looking positive. There was a discussion of evaluating different vendors to reduce plaque and engraving costs for next year's awards.

Music VP Report

Promoting singing quality was discussed. Four new songs are being added to the current reportoire.

Chapter Development VP Report

Riser population is decreasing. Suggestions were made about contacting members who are not attending.

Marketing VP Report

We are still updating the mailing list to prune out out-of-area addresses. Nigel promoted using program advertising as a significant source of revenue. Some chapters make substantial show profits from advertising.

Program VP Report

Two ideas were discussed: Having a weekly MC (master of ceremonies), and promoting quarteting.

A motion to approve the reports was approved.

Old Business

<u>Sammonds Contract</u> - Chuck Molett described a recent IRS ruling on contractors vs employees, and how there is an amnesty until June for organizations with problems in this area. Chuck will look into submitting an SS8 form for IRS determination of our status.

Spring Show 2013 - We will spend some time each Chapter meeting to coordinate the show. It was noted that the show chairman has the authority to modify the budget for non-material changes. After a discussion of ticket pricing, the show chairman with the board's concurrence decided to have reserve seating tickets at a higher price, and charge more for same-day tickets.

New Business

Royalties - Discussion of how they are currently paid and when new songs will be paid for.

<u>Chapter meeting format</u> - The President discussed ways to make meeting announcements shorter and more relevant.

Meeting adjourned at 12:11 pm.